**Lab 3 - WSS Information Systems Department**

**Stakeholders** *(possibly more if anyone has any ideas)*

* Customers
* Chief Information Officer (CIO/vice president): High Interest, High Power
* Accounts Receivable Manager
* Customer Representative Manager
* Marketing Manager
* Systems Analyst
* Company President
* Investors
* Customer Representatives (general employees)
* Accounts Receivable employees (general employees)
* Marketers (general employees)
* Programmers (general employees)

**Todo list:**

1. Stakeholder analysis (analysis example is in Stakeholder Analysis powerpoint)
2. Stakeholder matrix diagram (matrix diagram example is in Stakeholder Analysis powerpoint)

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| **Stakeholder** | **Role** | **Power** | **Interest** |
| Customer | User | High | Low |
| Chief Information Officer | Decision Maker | High | High |
| Accounts Receivable Manager | Decision Maker | Medium | High |
| Customer Representative Manager | Decision Maker | Medium | High |
| Marketing Manager | Decision Maker | Medium | High |
| System Analyst | Legislator | Medium | High |
| Company President | Decision Maker | High | High |
| Investors | Decision Maker | High | Medium |
| Customer Representative Employee | Developer | Low | Low |
| Accounts Receivable Employee | Developer | Low | Low |
| Marketing Employee | Developer | Low | Medium |
| Programmer | Developer | Low | High |